

Ocean Rate Bulletin



Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: October 2004

Month\Year: 48.0 \ 2,022.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	92%	61%	16	\$4.42	\$420 ¹	\$40	7%	\$500					\$6,323
P&O Nedlloyd	4%	10%	13	\$4.42	\$630 ¹		7%					1134 pkgs	\$5,993
Hanjin	4%	3%	11										
Evergreen	0%	15%	15										
Hapag-Lloyd	0%	7%	9	\$4.42	\$420 ¹	\$40	7%	\$500					\$6,323
Average Container Rate													\$6,309

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: October 2004

Month\Year: 34.0 \ 1,420.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	71%	39%	11	\$4.42	\$420 ¹	\$40	7%	\$500					\$6,323
APL	24%	9%	8										
P&O Nedlloyd	6%	10%	11	\$4.42	\$630 ¹		7%						\$5,993
Hapag-Lloyd	0%	28%	9	\$4.42	\$420 ¹	\$40	7%	\$500					\$6,323
Hanjin	0%	11%	9										
Average Container Rate													\$6,298

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: October 2004

Month\Year: 126.0 \ 7,170.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	29%	20%	24	\$4.00	\$14							1260 pkgs	\$5,320
Evergreen	22%	15%	24	\$3.16	\$275 ¹	\$40	49%						\$5,654
APL	17%	10%	21										
OOCL	14%	4%	23	\$4,875 ¹	\$275 ¹	\$40							\$5,190
Maersk-SeaLand	13%	30%	23	\$3.16	\$14	\$40	49%					1134 pkgs	\$5,610
NYK Line	3%	9%	22										
Hatsu Marine Ltd.	2%	6%	19										
Average Container Rate													\$5,439

¹ Rate is per container